



## FALL COLLECTION - 2019

Alfonso Marina is a Brand with over 45 years in the business offering high-end furniture with the finest selection of materials and finishes, providing design and quality to those who surround themselves with the best. We devote to those who value dedication, patience and pride of craftsmanship and appreciate the quality produced using old world techniques to recreate the best carvings, incredible veneering and inlays gracefully finished to achieve the antiquity and patina only found in the best antiques.

We are characterized by our Timeless Collections, Artistry and Luxury in every design. Alfonso Marina is not limited to a particular period or style, being able to satisfy diverse tastes that work in current metropolitan decorations and casual environments, reaching the most demanding audiences around the world, remaining as a proud brand.

As we all know, our world is changing at a fast pace, our industry is not different. Our customers access more information and are more knowledgeable, they are all searching for brands that represent their beliefs, their personality and lifestyle. We believe in embracing this and making those connections through our passion, commitment and attention in every detail you will find in each and every piece we produce.

We have also learned that our customers require a wide variety of alternatives to accommodate their needs in every Project. For this we have developed different programs:

- IN STOCK: lead time 3-4 weeks.
- QUICK SHIP: lead time 6-7 weeks.
- OVER 600 SKU's: lead time 12 weeks.
- CUSTOM MADE: lead time 16 weeks.

Our Next Collection to be launched at High Point Market is an eclectic mix of 25 pieces with harmonious design and proportion, assimilating various elements that satisfy the demand of the customer that seeks to surround themselves with objects that carry the desired character and that thus become the antiques of the future, repeating once again the creative cycle through history. You will find a mix of great craftsmanship work, veneers, inlays, clean lines, brighten colors and a combination of leather or brass with wood resulting in very interesting design pieces.

At High Point we created a new showroom that was conceived as a luxury retail space that expresses Alfonso Marina identity. The main objective was to create spaces that gave the visitor a unique perceptual experience you cannot miss.

We, at Alfonso Marina proudly consider ourselves as artisans of the 21st Century preserving the art of woodworking and we invite you to visit our showroom at 200 Steele and experience the Brand DNA.

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Alfonso Marina has worked with some of the most influential designers in projects of the highest level in North America, South America, Europe and Asia, including residences in Saint Paul de Vence and China, penthouses in New York, spaces in hotels like Hotel Hermitage in Monaco, Riffelalp Resort in Zermatt, Switzerland; Four Seasons in Montecito California, Ritz Carlton in Half Moon Bay, Las Ventanas al Paraiso and One and Only Palmilla in Los Cabos, amongst others.

Today, Alfonso Marina is known worldwide and has earned a place among the best companies in the world. The brand has distribution in 48 states in the United States as well as Egypt, China, Russia, Canada, Greece, Qatar, Chile, Guatemala, Thailand and many others.